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# Delegate Report – Area Committee, July 20, 2019



Panel 68, Area 29

Maryland General Service, Inc.

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Thank you for demonstrating your commitment to the future of A.A. by attending today. We are now in the fourth quarter of our two-year General Service rotation cycle for Panel 68. Anyone who has watched or played sports knows that now is the time for us to give it all we've got!

## General Service Board News

**New Trustees:** New Class A (non-alcoholic) Trustees include Sister Judith Ann Karam, CSA, FACHE; and Al J. Mooney, M.D., FAAFP, FASAM. Our new Class B (alcoholic) Trustees are Regional Trustees Francis G. (NE) & James D. (SW), and Trustee-at-Large/Canada Patricia LaN.

## General Service Conference

The 70<sup>th</sup> GSC, "2020: A Clear Vision for You," will be held in Rye Brook, NY, from April 19-25. The Presentation/Discussion Topics will be: *Recovery - Who is Missing in Our Rooms?; Unity - Practicing Our Principles; and Service - Keeping A.A. Relevant.* The 2020 Workshop Topic is: *Attraction Through Action.*

## A.A. World Service, Inc. News

**Accessibilities:** New changes to GSO service materials differentiate deaf and hard-of-hearing and emphasize helping alcoholics with hearing difficulties participate in all Three Legacies.

**Archives:** A 1940s home movie of our co-founders and their wives is being added to the Archives video "Markings on the Journey" at a cost of \$5,000. Archives staff has responded to 625 requests for information in 2019 and accessioned 67 new paper and digital items. In May, a new printing of the Archives Workbook & a new service piece, "Archives Checklist: A quick guide for local A.A. archivists," were completed.

**C.P.C./Treatment:** So far in 2019, 12 national exhibits have been coordinated, with 16 more to be completed. The Treatment assignment has been providing shared experience to local committees interested in presentations on sponsorship in Treatment settings.

**Corrections:** Following a positive response to a mailing to Corrections/Bridging the Gap/H&I Area Chairpersons noting the need for men to write to inmates through the CCS, 200 male inmates received an outside correspondent and there is no longer a waiting list.

**ERP:** The Enterprise Resource Planning system to synchronize all AAWS databases will launch on Monday, August 5, 2019. ***Online contributions systems at GSO will be shut down during the change-over period to the new system from Wednesday, July 24, 2019 at 5:00 PM EDT until Monday, August 5, 2019.***

Contributions will be accepted only by postal mail during that period.

**Finance:** In the first five months of 2019, revenues were 3.67% higher than budgeted and 3.42% higher than the first five months of 2018. Operating expenses were 4.68% greater than budgeted and 9.83% more than last year. Actual contributions through May 31 were \$3,435,535, 4.76% higher than budget and 4.76% higher than the first five months of 2018. Online contributions for the first five months of 2019 amounted to \$373,706, compared to \$369,067 in 2018, \$333,480 in 2017, \$212,908 in 2016, and \$179,449 in 2015. Through the end of May, online contributions accounted for 10.94% of our total contributions in 2019.

ERP costs this year are \$317,956 over budget. Professional fees are \$178,533 (119.02%) higher than budget and \$36,855 (12.64%) higher than 2018. Contracted Services are over budget by \$323,686 (46.24%) and also \$465,642 (83.44%) over last year. General counsel fees are \$100,150 over budget after being \$80,961 over budget last year. Contract reviews were over budget by \$96,347 for the first five months of the year and \$52,236 higher than last year.

**International:** The Spanish translation of the anonymity-protected digital version of the *25th World Service Meeting Final Report* has been added to the aa.org website.



Love and Tolerance Is Our Code

### 2020 I.C.:

Registration for our International Convention in Detroit opens on 09/09/19. The 2020 I.C. Souvenir Book will be priced at \$12.00 in English, French, and Spanish.

**Literature:** The new AAWS book, *Our Great Responsibility: A Selection of Bill W.'s General Service Conference Talks, 1951-1970*, showed \$91,900 in sales in its first month.

**Public Information:** Extensive content updates have been made to the P.I. Workbook.

**Publishing:** May gross sales were below budget with actual sales of \$1,259,619, a \$73,793 or 5.53% negative variance against the budget of \$1,333,412. Web sales for May were \$815,455, about 65.49% of total sales. Total online orders for May were 1,844 (74.06% of total orders). May bulk sales (intergroups) were \$558,303 and sales to individual customers were \$257,152. Total ebook gross sales through May were \$87,986, with 22,627 units distributed.

English & Spanish audiobook versions of the Big Book, *12&12*, and *Living Sober* are complete/ approved. French audiobook files are in editorial review. ASL Big Book and *12&12* videos with updated closed captioning are in review. English, French & Spanish audio versions of the Twelve Concepts are approved and in post-production for placing on aa.org. The Young People's Video (DV-10) is now titled "*Young and Sober in A.A.: From Drinking to Recovery.*" Subtitles for the English, French & Spanish versions are complete & approved & will be in warehouses next month.

**TCS:** The Meeting Guide app has rewritten its code, refined its organization sort, and added *Daily Reflections*, a new search feature, user testing, and continued internationalization. Upgrades are being made to computers and laptops for Windows v10 and to add hard drive encryption to all. Solid state drives and additional memory are being installed in computers that require them. TCS is moving ahead with the AAWS LegitScript application to qualify for Google AdWords and Grants.



## A.A. Grapevine, Inc. News

Grapevine's *75th Anniversary Toolkit* is a comprehensive package of recovery tools available for only \$49.95. The new book of Grapevine jokes and cartoons, "*Take Me to Your Sponsor*," costs \$11.50. The price of the audiobook version of "*The Language of the Heart*" has been lowered to just \$9.99. Remember, supporting Grapevine by purchasing magazine subscriptions and other products is a part of our 7th Tradition of self-support!

## Regional & National News

**ICYPAA** ~ 61st International Conference of Young People in A.A. will be held August 22-26 in Boston, MA.

**NERAASA** ~ Our next N.E. Regional A.A. Service Assembly will be Feb 21-23, 2020 in Nashua, NH.

## Around Area 29

Quarterly Contributions Reports from GSO were distributed to DCMs this week. We can take individual responsibility for supporting our world services by participating in Area 29's **\$8.06 on 8/06 Challenge**. Send your share. Meet the Challenge!

Yours in love and service,

**Don B., Panel 68, Area 29 Delegate**  
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## Delegate Travels...

- 7/27 – CARC 2, Lothian
- 7/27 – District 3, Baltimore
- 7/29 – MGS IGLC conference call
- 8/05 – CARC 1, Easton
- 8/06 – District 31, Arnold
- 8/08 – Lower Shore IG, Salisbury
- 8/12 – Baltimore IG, Baltimore
- 8/13 – N.E. Maryland IG, Aberdeen
- 8/14 – District 22, Annapolis
- 8/17 – Area 29 Assembly, Severna Park
- 8/18 – CARC 3, Parkville
- 8/20 – Annapolis Area IG, Annapolis
- 8/22-26 – 61st ICYPAA, Boston, MA
- 8/28 – West Central IG, Frederick
- 9/03 – District 32/Ocean City IG, OCMD
- 9/03-08 – Sessions By the Sea, OCMD